



LATEST NEWS FROM CIS | June 2017

Welcome to the June edition of the CIS Newsletter focussed calf rearing.

Calf Management: A practical guide to rearing healthy calves

Raising heifer calves is the second largest annual expense, approximately 20% of a dairy business's production costs after feed. Heifers produce no income until they reach first lactation and no profit until the second lactation.

Heifers are the future of the dairy herd and deserve to have the best management that incorporates all the latest research and management advice. In return, they will repay the investment through higher milk production and a longer productive life.

[Read more...](#)



Farm Focus: K & I Millar and Sons, Trailflat

Located near Lockerbie in Lochmaden are the winners of the 2016 AgriScot Scottish Dairy Farm of the Year. CIS customers Keith and Irene Millar and their sons Donald and David received their award in recognition of their outstanding calving index of 374 days, cleanliness and comfort of their herd along with general health and footcare of animals.

The family run farm at Trailflat pay a huge attention to detail and control of costs across all aspects of the business. They operate a superb calf and young stock rearing system introducing strong replacement heifers to grow the herd.

[Read more...](#)



gCOMPLETE

Genomic testing can be used to identify those animals in

the herd who have high £PLI scores, superior Type or desired individual traits at an earlier stage in their lives thus allowing you to make more accurate breeding decisions. The tests also allow you to screen for less desirable traits such as HCD, Brachyspina and CVM.

Our genomics service covers a range of tests for both females and males, using either hair or tissue samples.

As more herds look to testing their female calves CIS now offer gCOMPLETE which includes milk recording, registrations, type classification and genomic tests for female births in the herd. All wrapped up in one monthly fee. For those already on a complete package the genomics option can be added to your current package for an additional per cow/month fee.

If you already have females on the ground that you wish to test or are thinking about testing a large proportion of heifers each year there is an option of forward buying testing kits at a discounted rate known as gKITS.

[Find out more...](#)

The Griffin Family

NEW STARTERS

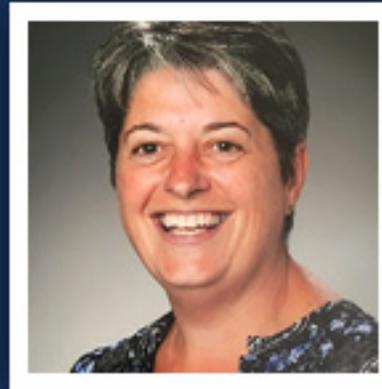
CIS Area Manager



Bernadette Crayston lives on the Staffordshire/Shropshire border and joins the team as an Area Manager. Her role will support the team of milk recorders and build awareness of the portfolio of CIS services for dairy farmers.

Mobile: 07964 918476

CIS Area Manager



Mandy Jameson lives in South West Wales and joins the team as an Area Manager. Supporting the network of milk recorders, Mandy will also be promoting CIS services on farm and at events.

Mobile: 07805 479533

CIS Milk Recorder



Joining the South West team and covering Devon is new milk recorder **Beverley Costerton**. In her spare time Beverley enjoys being out in the countryside walking her dogs and gardening.

Mobile: 07948 691318

CIS Milk Recorder



Abi Chipping joins the CIS team covering Somerset as a milk recorder. Brought up on a dairy farm, in her spare time Abi shows the family's Pedigree Holsteins and has represented the South West.

Mobile: 07895 889241

WHAT'S ON

ICAR Conference	14 to 16 June
Premier Pedigree Herd Open Day	15 June
Royal Highland Show	22 to 25 June
Holstein UK Celebration & AGM	28 & 29 June
Gold Cup Open Day	28 June
Holland Master Sale	30 June



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KEEP IN TOUCH   

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